

Farnborough Aerospace Consortium

Supporting the Aerospace, Defence, Space and Security Sectors



Farnborough Aerospace Consortium

The Farnborough Aerospace Consortium (FAC) is one of the largest and most established aerospace and defence trade bodies in Europe, providing support to some 300 member companies, actively contributing to the definition and delivery of national strategies in support of the sector.

FAC is a not-for-profit trade association working specifically to further the interests of its members and to enhance the competitiveness of UK industry.

FAC is governed by a non-executive board comprised of senior level representatives from the industry, including BAE Systems, Thales, Cobham and QinetiQ and a number of Small to Medium Size Enterprises (SMEs), to ensure that FAC's services continue to meet the needs of the industry.

Set up in 1998, FAC acts as an enabler for business between large primes, from both within and outside the region, and the supply chain in the South East, particularly SMEs. It enables its members to become more competitive and increase their market share through facilitating local and international trading, technology transfer and development, sharing of best practice and training plus delivery at a local level of national strategies for the sector, including SC21 – Supply Chain for the 21st Century.

Value to Members

To support its mission, FAC provides support services to help member companies grow and network across the sector to enhance the economic return created by the sector.

FAC's strength and value comes from working together with its members to promote their services and facilitate relationships through the supply chain to identify new opportunities at all levels.

Mission

To support the aerospace, defence, space and security sectors in order to enhance the economic value created by its members.



For more information and to become a member visit www.fac.org.uk or call us on 01252 375600



Services Provided by Farnborough Aerospace Consortium

Reflecting the diverse nature of its membership, FAC offers a broad portfolio of activities to support its members.

Details of these services are available online at www.fac.org.uk

Voice, Ears and Eyes of SMEs

Partnerships
E-Members Directory
Capabilities Database
Members Locations
Opportunity / Tender Watch
Industry Intelligence

Voice, Ears and Eyes

Working on behalf of members the FAC team, based in Farnborough, actively promotes members' capabilities through its own members' directory and an on-line capabilities database. This national and international on-line marketing tool is used by aerospace and defence companies across the world looking to source specialist suppliers.

FAC works actively across the sectors outlined to promote partnerships between members, gather market intelligence as well as matching members to tender opportunities in both the UK and abroad.

Facilitator of Interface between Customers and Suppliers

Events and Exhibitions Calendar
Events Portfolio Meet the Buyer
International Exhibitions
Knowledge Networks
Trade Centre
International Access

Connecting Customers and Suppliers

Throughout the year FAC has an active programme of activities including representation at most of the world's leading trade shows including Farnborough, Paris, Singapore and Dubai as well as specialist shows such as Aircraft Interiors.

As well as core exhibitions, FAC also offers members business themed seminars from leading industry speakers, Meet the Buyer events and access to international trade advice and support.

Conduit for Business Support

Member to Member Offers
Consultancy Group
Career Web
Public Sector Services
SC21 Support
Training Portfolio

Business Support

One of the key roles of FAC is to facilitate learning amongst member companies. To this end, FAC supports and hosts various training programmes for members both at a business and technical level.

Many SMEs find it difficult to source and afford specialist training and to this end, FAC works with partner providers from the public and private sector to organise a range of courses to support sector business. Skills are increasingly important to the sector and the region, FAC's aim is to support industry in recruiting and retaining the best talent in the UK.

Visit www.fac.org.uk for more details on FAC member services.

Become a member

FAC has a broad national and international membership of global primes, medium and small sized firms, as well as several world leading aviation research centres within the membership. FAC is specifically focused on helping its members win business in a global market.

As a not-for-profit organisation, FAC endeavours to keep its membership fees low and to offer outstanding value for money to its members.

Annual membership for:

SMEs	£395 + VAT
Start Ups	£195 + VAT
Corporate Membership	Please contact us

What FAC Membership Provides:

- By joining FAC you will be part of one of the largest aerospace and defence associations in Europe
- Access to SC21 - Supply Chain in the 21st Century
- Marketing of your company on a global basis
- Membership will enable you to have a global presence at exhibitions
- Access to a tailored events programme and networking opportunities
- Inclusion in the FAC Directory and UK Aerospace & Defence Capabilities Database
- Quarterly magazine
- Range of marketing opportunities and systems to support.

To find out more about becoming an FAC member or to download an application form visit join.fac.org.uk

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